

EXHIBITOR

14 - 17 FEBRUARY 2026, ICC SYDNEY

PROSPECTUS

instyle.

IT'S SIMPLE REALLY. LIFE INSTYLE WAS CREATED WITH ONE SIMPLE GOAL TO CELEBRATE AND ELEVATE MAKERS AND CREATIVES DOING GREAT THINGS.



We provide the opportunity to connect brands with the retailers, stylists and media who will help propel them into their next level of success. And what better way than to create an epic event experience that brings all of that together under one roof.

Life Instyle is first and foremost about discovery - a place to source from some of the world's best curated collections of well designed, well intentioned products. But it's also more than that. Life Instyle is about connection - a platform for like-minded creatives to come together and feel supported and nurtured on their way to greatness.

Along the way, we at Life Instyle promise to nurture, educate, inspire and stand with them, shoulder-to-shoulder as their partners in creative collaboration.



VENUE

ICC Sydney Exhibition Centre Darling Harbour

CO-LOCATED WITH REED GIFT FAIRS

DATES

Saturday 14th February

Sunday 15th February

Monday 16th February

Tuesday 17th February

lifeinstyle.com.au



WHO WE ARE

A small team with a passion to elevate good brands to greatness.

WHAT WE DO

We bring together a like-minded community of creative makers, designers and wholesalers to connect with buyers.

HOW WE DO IT

A trade expo experience that defies tradition through next-level creativity, curation and collaboration.

WHY WE DO IT

To elevate meaningful products into the hands of those who want them.







TWO EVENTS

MELBOURNE + SYDNEY

PRODUCT CATEGORIES

11 ATTENDEES

EXHIBITING BRANDS

COMMUNITY REACH

Life Instyle is a go-to destination where carefully curated products and the brilliant business minds behind them can learn, grow and thrive.

^{*} Figures a combined representation of both our Sydney & Melbourne events. For numbers individual for each event speak with our team

VISITORS

THE TOP 3 REASONS OUR VISITORS CHOOSE LIFE INSTYLE.

- 1. The **QUALITY & UNIQUENESS** of products.
- 2. The **VARIETY** of product categories
- 3. Discovering **NEW TRENDS** and **INSPIRATION**

85%	Visitor satisfaction
86%	Visitor loyalty
87%	Plan to return in 2026

KEY VISITOR TYPE.

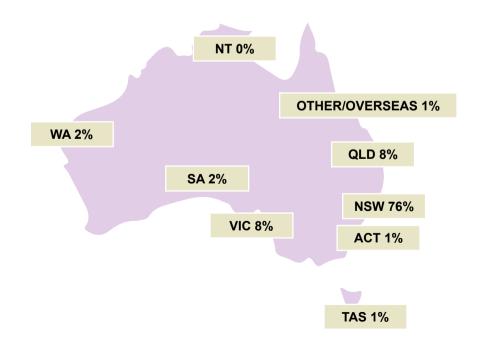
33%	BUYER
32%	DIRECTOR / OWNER / PARTNER
8%	SALES / MARKETING
8%	DESIGNER / STYLIST
7%	MANAGER

7,630 Unique Visitor Attendance

PRIMARY AREA OF RETAIL.



CITY DEMOGRAPHICS.





WHAT OUR VISITORS HAVE TO SAY

NEW PRODUCTS, NEW EXHIBITORS

"Life Instyle has a great variety of unique suppliers, and it always has a very fresh vibe about it."

VARIETY OF PRODUCTS AND GOOD ATMOSPHERE

"Great range of products and a nice spacious layout created a good atmosphere - helped by good music too!."

FUN AND EASY TO NAVIGATE

"Great set up and so much to look at really enjoyed it.

It was great having the shuttle to take us there and it was a relaxing experience. Good facilities and efficient transport between the two locations."

* Feedback submitted via our post-event survey to 2025 attendees



THE TOP 3 REASONS OUR EXHIBITORS CHOOSE LIFE INSTYLE.

- 1. Delivers MORE NEW LEADS
- Delivers HIGHER QUALITY LEADS and RIGHT QUALITY OF BUYERS
- 3. Participating ELEVATES MY BRAND STATUS

89% of exhibitors say Life Instyle delivers a buyer audience they can't see anywhere else

91% say Life Instyle delivers more new leads than any other sales or marketing option

203 Exhibitors

ESTIMATED BUSINESS WRITTEN AT THE SHOW.

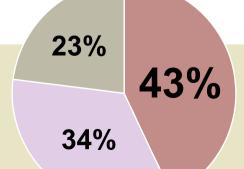


ESTIMATED BUSINESS WRITTEN AFTER THE SHOW.



14% \$20-\$100K

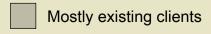
4% \$100K+



TYPES OF BUYERS MET.

Mostly new clients







WHAT OUR EXHIBITORS HAVE TO SAY

"We had a great show. The buyers were ready to purchase, and all of our leads were quality leads."

- BAD ON PAPER

"Overall I enjoyed the experience. I feel that lots of info was provided preevent but that I made a lot more learnings throughout the four days than I could have learnt from the manual. It was lovely to be able to hang out with stall holders at the social event on the Sunday night."

- LITTLE ROWAN REDHEAD

"I wasn't expecting Sydney to be as successful as Melbourne 2023 but I was pleasantly surprised. We wrote more orders on day 1 in Sydney that we did over the whole four days last year in Sydney.

Each year and each show seems to be an improvement and I can't wait to see what Melbourne has in store for us later this year!"

- LOVE LUNAMEI

Art

Babies & Newborn

Beauty & Grooming

Body, Bath & Fragrance

Books & Stationery

A DIVINE MIX
OF PRODUCT
CATEGORIES
CURATED TO
APPEAL TO THE
DISCERNING EYE
OF A BOUTIQUE
RETAILER OR
STYLIST.

Cards, Wrap & Celebration

Education

Fashion &

Accessories

(Kids)

Fashion &

Accessories

(Men)

Fashion &

Accessories

(Women)

Food &

Beverage

Furniture &

Lighting

Gadgets &

Tech

Health &

Wellbeing

Homewares

Jewellery

Kitchen &

Dining

Licensed

Product

Novelty

Souvenirs

Nursery

Toys & Games

Outdoor &

Garden

Travel

Pets

Retail

Solutions

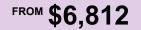
Seasonal

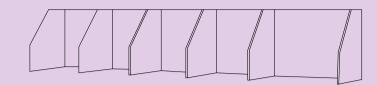
EXHIBITOR OPTIONS

LIFE INSTYLE SYDNEY 2026

THE NEIGHBOURHOOD

Unlike our standard build, this invitation only position at the front of the show gets a little extra love with custom walling, signage and paint, ensuring every stand compliments the Neighbourhood theme.





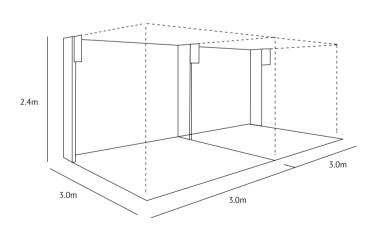
LIFE INSTYLE & KIDS INSTYLE

FROM \$4,610

The biggest segments of the show and our stands are the perfect blank canvas to showcase your brand and products at any size.

The stand build includes:

- 2.4m high white art panel back wall
- 50cm wide supports
- 1 x 300watt arm light per 1.5m
- 1 x A3 sign at each end of your stand



Please note that **SIDE WALLS** are not included in your package but can be added at an additional cost.

NEW BREED

FROM \$3,811

This custom package is tailored made for start-ups and small businesses giving those who are not eligible for First Instyle a budget friendly option for their first Life Instyle. At just 2x2m these stands come with all the usual inclusions as per on the left, just at a smaller scale.

The stand build includes:

- 2.4m high white art panel back wall
- 50cm wide supports
- 1 x 300watt arm light per 1.5m
- 1 x A3 sign at each end of your stand

FIRST INSTYLE

FROM \$2,966.50

Showcasing new and emerging design talent from around the country, First Instyle provides a unique opportunity, for businesses within their first 3 years of trade to launch themselves into the retail market. Best suited for smaller products and samples, First Instyle exhibitors can choose from one of three display options depending on product type:





Fashion

Rack



NEW EXHIBITOR & START-UP PACKAGES					
FIRST INSTYLE	\$2,966				
SIZE	STANDARD POSITION	PREMIUM POSITION	PLATINUM POSITION		
NEW BREED					
2x2 (4sqm)	\$3,811	\$3,927	\$4,095		
THE NEIGHBOURHOOD (by invite only)					
3x3m (9sqm)		\$6,812			
ALL EXHIBITORS					
2x3m (6sqm)	\$4,610	\$4,784	\$5,036		
2.5x3m (7.5sqm)	\$5,246	\$5,463.5	\$5,778.5		
2x4m (8sqm)	\$5,656	\$5,888	\$6,224		
3x3m (9sqm)	\$5,882	\$6,143	\$6,521		
2.5x4m (10sqm)	\$6,504	\$6,794	\$7,214		
3x4m (12sqm)	\$7,352	\$7,700	\$8,204		
2x6m (12sqm)	\$7,948	\$8,296	\$8,800		
2.5x5m (12.5sqm)	\$7,862	\$8,224.5	\$8,749.5		
3x5m (15sqm)	\$8,922	\$9,357	\$9,987		
3x6m (18sqm)	\$10,492	\$11,014	\$11,770		
3x7m (21sqm)	\$11,962	\$12,571	\$13,453		
3x8m (24sqm)	\$13,532	\$14,228	\$15,236		
3x9m (27sqm)	\$15,152	\$15,935	\$17,069		
3x10m (30sqm)	\$16,622	\$17,492	\$18,752		





ALL PACKAGES INCLUDE

- Listing in digital Look Book and printed Handbook (subject to booking deadline)
- Digital Listing in the Online Directory (live year round)
- Lead Manager App (to use at the show)
- · Exhibitor Dashboard
- · Stand walling and lighting
- Public Liability Insurance

THE FINE PRINT

Life Instyle is committed to a high standard in exhibitor stand design and we encourage you to get creative when designing your space. We keep the show open-planned so please keep in mind the strict height restrictions when designing your stand (Back wall 2.4m high, side walls are 1.5m high). Please note side walls are not included in your stand package but can be added at an additional cost.

ICC DARLING HARBOUR

SYDNEY

- KIDS INSTYLE
- THE NEIGHBOURHOOD
- FIRST INSTYLE
- STANDARD

INSTITUTE OF STYLE RESTAURANT & SEATING F20 F19 F18 F17 F16 †↓ ENTRY / EXIT

BUSINESS COUCH

14 - 17 FEBRUARY 2026



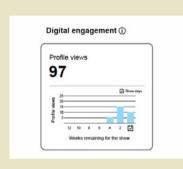
WHAT'S ALREADY INCLUDED IN YOUR STAND PACKAGE?











BRONZE WEBSITE LISTING

This is your profile in the Life Instyle Brand Directory, live on our website year round.

Showcase your brands and products, upload catalogues and link to your website and social channels

LOOK BOOK LISTING

This is your listing in Life Instyle's digital Look Book.

Released just weeks before the show, and promoted via email and social channels this is the industries sneak peek for the event and an important pre-planning tool.

HANDBOOK LISTING

The Handbook is our more comprehensive book featuring show content, schedules and most importantly our exhibitors.

The Handbook will be available at the event for buyers to pick-up as they arrive.
There will also be a QR code for buyers to scan if they prefer a digital version.

Each exhibitor will receive 1 full page colour profile.

LEAD MANAGER APP

Forget business cards! Lead Manager App is our scanning mobile app that helps you collect contact details for sales leads and connections made at the show.

Download and use on your own device to scan the badge of attendees, then download the data at the end of the show to build your own database for post event follow-up.

EXHIBITOR DASHBOARD

The Exhibitor Dashboard gives you visibility into quantifiable business values. With the dashboard, you can: Quantify your company profile views and leads captured through the event, view and download leads scanned at show, split view leads by dimensions of interest, assess online visitor engagement with your company and products/services over time and view matchmaking recommendations made to visitors by RX on your behalf through different channels.

UPGRADE YOUR WEBSITE LISTING

STANDARD

WEBSITE LISTING



SILVER UPGRADE

On average drives 2.7 x more traffic to your profile

Includes:

- · Premium Listing View
- Contact details
- · Why Visit description
- 3 x product images

\$325 + qst

* limited to 30 exhibitors

GOLD UPGRADE

On average drives 6.3 x more traffic to your profile

Includes:

- · Premium Listing View
- · Contact details
- · Why Visit description
- · 3 x product images
- · Appear at the top of your chosen product category search

\$545 + gst

* limited to 1 exhibitor per product category. Maximum 10 exhibitors

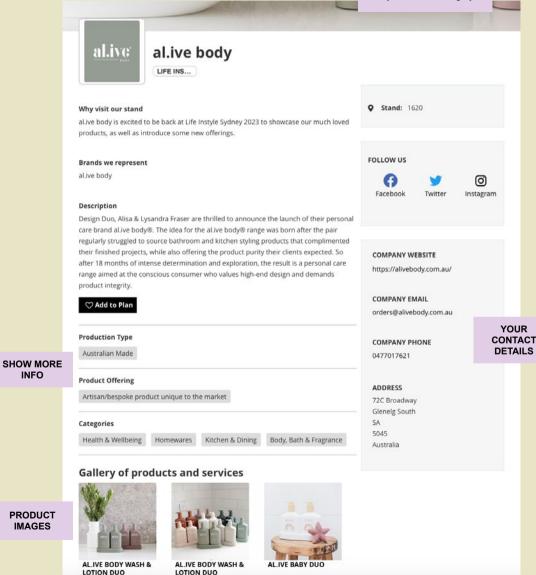
UPGRADE

INFO

SILVER & GOLD WEBSITE LISTING

GOLD UPGRADE

Appear at the top of your chosen category



THE LOOK BOOK

& HANDBOOK

Upgrade your exposure with an ad space or editorial to really make your brand shine!

TOP TIP: On average, exhibitors who purchase social media posts and email ads get 10 x more traffic to their web profile.



Editorial: **\$660 + gst**Full Page Ad: **\$968 + gst**

Double Page Spread: \$1,595 + gst Inside Front or Back: \$1,325 + gst

*includes video link



Full Page Ad: \$630 + gst

Double Page Spread: \$1,595 + gst Inside Front or Back: \$2,170 + gst

SOCIAL MEDIA

Our online community is one of our most valued assets, with our social channels connecting you instantly with over 98k followers and growing.



Ille Egan

Blook Hotel Birth Annual Foliation Birth Birth Annual Foliation Birth Birth Annual Foliation Birth Bi

POST

\$350 + gst

Appears on both Instagram & Facebook feeds simultaneously

STORY

\$690 + gst

Appears on both Instagram and Facebook stories for 24hr simultaneously with link to your profile on our directory.

* Supports still images or video.

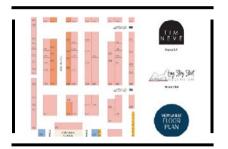
EMAIL & WEB ADS

The go-to source for all event information, your brand will land straight in the inbox of our email database of over 22k retail professionals OR sit pride of place on our website with eyes from over 24k average users per month.





DIGITAL & SPONSORSHIP OPPORTUNITIES



LOGO ON FLOORPLAN

Your logo appears on our event floorplan in the digital Lookbook, Handbook and onsite signage, highlighting your stand location.

\$530 + gst



BATHROOM SPONSOR

Exclusive product placement in bathrooms with branded decals on mirrors. Perfect for Body, Bath and Fragrance brands.

\$1,200 + gst



DIGITAL SHOW BAG

This year, we're launching the Digital Show Bag, which gives you the opportunity to increase visibility of your special promotions and offers to buyers at a low cost, driving traffic to your stand or website and generating leads!

This is perfect if you are doing any kind of giveaway, prize draw, exclusive show specials or product launches.

\$250 + gst



THE BUSINESS COUCH

A headline sponsor for the Business Couch receive branding and exposure in all pre-event and onsite promotion.

Includes the opportunity to provide an expert host for one of the couches and display and distribute your promotional material.

\$3,860 + gst



MEET THE MAKER

Interview style blog post, promoting your brand story and/ or latest products. Hosted on the Life Instyle website and includes dedicated email to our database and social post.

\$895 + gst



PRODUCT GIVEAWAY

Life Instyle will promote and facilitate a giveaway of your product at a specific time and location during the show to get your products in the hands of retailers.

\$570 + gst



STAND TOUR VIDEO

A 1-3min video tour of your stand, highlighting your newest products and ranges. Shot by our team at the show and hosted on our IGTV channel and website this is a great way to drive attendees to your stand during the show days as well as reach the wider online community.

1,200 + gst

EXPOSURE PACKAGES

PACKAGE & SAVE!

We've bundled the best of our products to provide you with affordable options to connect with our community no matter your budget or marketing experience.

SAVE OVER \$400



DIGITAL STARTER

A popular option to enhance your basic package and get in front of the Life Instyle audience.

- Social Post
- · Email Banner Ad
- · Digital Show Bag

\$549 + gst

SAVE OVER \$500



LOOK BOOK ULTIMATE VALUE

Our most popular package, giving you exposure across a variety of channels.

- Silver Directory Listing
- Social Post
- · Fmail Banner Ad
- · Lookbook Editorial Feature
- · Digital Show Bag

\$1,421 + gst

SAVE OVER \$600



HANDBOOK BIG IN DIGITAL

Go big and reach our community through web, email and social.

- Silver Directory Listing
- · Social Post
- · Email Banner Ad
- Lookbook Editorial Feature
- Digital Show Bag
- · Meet the Maker Email/Article

SAVE OVER \$1,000



FULL INSTYLE SUITE

Perfect to elevate your brand by promoting through all Life Instyle channels and gaining MAXIMUM REACH.

- Gold Directory Listing
- Social Post
- · Lookbook Editorial Feature
- · Handbook Full Page Ad
- · Digital Show Bag
- · Meet the Maker Email/Article
- Stand Tour Video

\$2,184 + gst

\$3,604 + gst

DIGITAL & SPONSORSHIP RATE CARD

SPONSORSHIP

PRODUCT	PRICE	
Sponsorship Opportunities		
Bathroom Sponsor	\$1,200 + gst	
The Business Couch	\$3,860 + gst	
Product Giveaway	\$570 + gst	

	PACKAGES
PACKAGE	PRICE
Digital Starter	\$549 + gst
Ultimate Value	\$1,421 + gst
Big in Digital	\$2,184 + gst
Full Instyle Suite	\$3 604 + ast

	DIGITAL	
PRODUCT	PRICE	
Online Brand Directory		
Silver Directory Listing Upgrade	e \$325 + gst	
Gold Directory Listing Upgrade	\$545 + gst	
Look Book		
Look Book Editorial	\$660 + gst	
Full Page Ad	\$968 + gst	
Double Page Ad	\$1,595 + gst	
Inside Front or Back	\$1,325 + gst	
Handbook		
Full Page Ad	\$630 + gst	
Double Page Ad	\$1,595 + gst	
Inside Front or Back	\$2,170 + gst	
Social Media		
Post	\$350 + gst	
Story	\$690 + gst	
Email & Web Ads		
Email Banner	\$345 + gst	
Web Tile Ad	\$690 + gst	
Other Digital		
Logo on floorplan	\$530 + gst	
Digital Show Bag	\$250 + gst	
Meet the maker	\$895 + gst	



JOIN THE FAMILY

IF IT'S A YES FROM YOU, IT'S A YES FROM US

- · Are your products high quality in design and production?
- · Are your products well designed and well-intentioned?
- Are your products meaningful and purpose-led?
- Can your products be presented beautifully?
- Are you passionate about your craft?
- Do you have a story you're prepared to share?

WE LOVE PRODUCTS THAT ARE...

- Australian designed and owned
- Sustainably produced
- · Ethically produced
- Cruelty free and socially conscious
- Fair trade
- Innovative
- Original and unique

SOUND LIKE YOU? THEN LET'S TALK MORE.

Contact our team or apply online at www.lifeinstyle.com.au



STILL NOT SURE IF LIFE INSTYLE IS FOR YOU?

Here's what we look for in a brand to clarify whether we are the right fit for each other.

We are not a flash in the pan. We look for longevity in two senses of the word.

No Fads. We love style-led, purposeful products that will be loved for many years.

No Faux. We love products that are designed and produced with the highest intention, quality and originality, so that they will last for these loved-up years.



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